



## CITY OF GLENDALE, CALIFORNIA REPORT TO THE CITY COUNCIL

### AGENDA ITEM

Report: Award of Professional Services Agreements (PSAs) with Two Qualified Laboratories, **Weck Laboratories, Inc.** and **Eurofins Eaton Analytical, LLC** for Laboratory Services for Water Quality Analysis and Reporting.

1. Motion authorizing the City Manager, or his designee, to execute two (2) three-year Professional Services Agreements (PSAs) with two qualified laboratories, Weck Laboratories, Inc. and Eurofins Eaton Analytical, LLC to provide analytical laboratory services for drinking water and environmental compliance for a total not-to-exceed amount of \$200,000 per laboratory.

### COUNCIL ACTION

**Item Type:** Consent Calendar

**Approved for** December 06, 2022 **calendar**

### EXECUTIVE SUMMARY

Glendale Water and Power (GWP) staff recently completed a Request for Proposal (RFP) process with accredited laboratories to perform laboratory services for a three-year period. Staff is seeking approval to award Professional Services Agreements to two laboratories for a not-to-exceed amount of \$200,000 per laboratory.

### COUNCIL PRIORITIES

Infrastructure: The Water Division of GWP has the responsibility to protect the health of Glendale's residents, workers, and visitors from pathogenic organisms and chronic illnesses that could be caused by ingesting or using contaminated drinking water. Utilizing qualified laboratories to test and analyze water samples is a critical part of protecting public health within the City.

### RECOMMENDATION

Authorize the City Manager, or his designee, to execute two (2) three-year Professional Services Agreements (PSAs) with two qualified laboratories, Weck Laboratories, Inc. and Eurofins Eaton Analytical, LLC, to provide analytical laboratory services for drinking water and environmental compliance for a total not-to-exceed amount of \$200,000 per laboratory.

## **BACKGROUND**

GWP, in compliance with its domestic water supply permit under federal and state drinking water regulations, monitors the water quality at the City's treatment, storage, and distribution system facilities. GWP staff collects the samples that are sent for analysis to an outside laboratory certified by the State Water Resources Control Board, Division of Drinking Water (DDW). Currently, GWP has a PSA with Eurofins Eaton Analytical, to provide this analytical work, which expires December 31, 2022.

In preparation for expiration of the existing PSA, GWP staff solicited proposals from four qualified laboratories on October 10 , 2022.

Babcock Laboratories, Inc.  
Eurofins Eaton Analytical, LLC  
Pace Analytical Services, LLC (formerly BC Laboratories, Inc.)  
Weck Laboratories, Inc.

Three qualified laboratories submitted proposals as follows:

Pacelabs  
Weck Laboratories  
Eurofins Eaton Analytical

The proposals were evaluated based on their pricing, professional, and practical qualifications, location, experience, and quality control programs. To help evaluate the proposals, the proposer were asked to provide pricing on nearly 26,000 tests of 142 different chemicals with an estimated 11,000 tests per year for the City of Glendale.

## **ANALYSIS**

The proposals were evaluated by representatives of GWP's Water Quality Section. The following criteria were used in the evaluation of proposals:

- The laboratory's qualifications based on the comprehensiveness of the overall bid package in addressing the testing requirements.
- The laboratory's qualifications based on the overall lab facility and instrumentation, professional and practical experience, and the nature of its Quality Control Program.
- The completeness of the proposals.
- The prices and standard turnaround times, including the evaluation of cost increases for rush turnaround times, to perform the analyses under this PSA.

Proposer	Analytical costs* (w/ "No proposal")	Analytical costs* (w/o "No proposal")	Site Evaluation Score (out of 100)	Overall Ranking
Weck Laboratories, Inc.	\$141,900.00	\$ 49,355.00	94	1
Eurofins Eaton Analytical, LLC	\$149,480.00	\$ 58,780.00	93	2
*Pace	\$121,535.00	\$121,535.00	86	3
*Pace Labs did not submit proposals for some items in the parameters list that required short holding times due to their more distant location in Bakersfield. This lowered Pace's overall ranking, and shows that Weck and Eurofins' costs are lower when subtracting these items from their proposals.				

Staff are recommending award to two laboratories in order to provide flexibility when sending samples out for testing for unforeseen reasons such as one laboratory being backlogged, or in the event of one of the laboratories experiencing issues with their lab or computer system, in which case the City can utilize the services of the other laboratory.

## STAKEHOLDERS/OUTREACH

N/A

## FISCAL IMPACT

Funds for this "as needed" service are budgeted each year during the budget process. No new appropriation is being requested at this time.

Existing Appropriation		
Amount	Account String	Funding Source
\$150,000	43110-5920-GWP-4730-P0000-T0000-F1600-0000-0000	Fund 5920

## ENVIRONMENTAL REVIEW

Not applicable for the action requested as the action does not involve a project.

## CAMPAIGN DISCLOSURE

In accordance with the City Campaign Finance Ordinance No. 5744, the following are the names and business addresses of the members of the board of directors, the chairperson, CEO, COO, CFO, Subcontractors and any person or entity with more than ten percent interest in the company proposed for contract in this agenda item report:

Officers of **Eurofins Eaton Analytical, LLC:**

Full Name	Title	Business Address	City	State	Zip
Doug Dayton	Board Member	343 W. Main Street	Leola	PA	17540
Ralf Fassbender	Treasurer	343 W. Main Street	Leola	PA	17540
Frank Conicella	Board Member	343 W. Main Street	Leola	PA	17540

Ownership Interest in more than ten percent (10%) in **Eurofins Eaton Analytical, LLC:**

Full Name	Title	Business Address	City	State	Zip
Giles Martin	CEO	23 Val Fleuri L-1523	Luxembourg	R.C.S. Luxembourg	B137487

Officers of **Weck Laboratories, Inc.:**

Full Name	Title	Business Address	City	State	Zip
Agustin Pierri	President	14859 Clark Ave.	Industry	CA	91745
Cecilia Gimenez	Secretary	14859 Clark Ave.	Industry	CA	91745

Ownership Interest in more than ten percent (10%) in **Weck Laboratories, Inc.:**

Full Name	Title	Business Address	City	State	Zip
Alfredo Pierri	Irrevocable Grantor Trust	14859 Clark Ave.	Industry	CA	91745

## **ALTERNATIVES**

Alternative 1: Authorize the City Manager, or his designee, to execute two (2) three-year PSAs with Weck Laboratories, Inc., and Eurofins Eaton Analytical, LLC, in an amount not to exceed \$200,000 per laboratory, to provide analytical laboratory services for drinking water and environmental compliance.

Alternative 2: Do not authorize the City Manager, or his designee, to execute two (2) three-year PSAs as recommended herein, which will result in the current laboratory contract expiring without any laboratory services available to the City.

Alternative 3: Consider any other alternative not proposed by staff.

## **ADMINISTRATIVE ACTION**

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**Prepared by:**

Michael E. De Ghetto, Chief Assistant General Manager - Water

**Approved by:**

Roubik R. Golanian, P.E., City Manager

## **EXHIBITS / ATTACHMENTS**

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None.