



CITY OF GLENDALE, CALIFORNIA REPORT TO THE CITY COUNCIL

AGENDA ITEM

Report: Jail Security System - Request to Dispense with Competitive Bidding and Authorize the Execution of an Amendment to the City's Agreement with Birdi Systems Inc. in the amount not to exceed \$600,000 for the completion of the Jail Security System for a total contract amount not to exceed \$1,013,518.

1. Resolution to dispense with competitive bidding and authorize the City Manager, or a designee, to execute an amendment to the City's Agreement with Birdi Systems Inc. in the amount not to exceed \$600,000 for the completion of the Jail Security System for a total contract amount not to exceed \$1,013,518.

COUNCIL ACTION

Item Type: Action Item

Approved for September 27, 2022 **calendar**

EXECUTIVE SUMMARY

The Glendale Police Department requests approval to dispense with competitive bidding and authorize the City Manager, or a designee, to execute an amendment to the agreement between the City and Birdi Systems Inc. The amendment is needed to complete the replacement of the Jail Security System.

COUNCIL PRIORITIES

N/A

RECOMMENDATION

Dispense with competitive bidding and authorize the City Manager, or a designee, to execute an amendment to the agreement between the City and Birdi Systems Inc. in the amount not to exceed \$600,000 for completion of the Jail Security System for a total contract amount not to exceed \$1,013,518.

BACKGROUND

The Glendale City Jail is a modern 21st century jail facility that utilizes state-of-the-art computer software, communication intercoms and prisoner monitoring systems. The City Jail is consistently recognized as the third busiest and exceptionally efficient jail operation in Los Angeles County. The Glendale City Jail is the first Type 1 Jail Facility in Los Angeles County to use video technology for judicial arraignment processes, without having to transport inmates to court, and inmate visitations locally. The use of all of this technology aids in reducing staff involvement, minimizes inmate movement, and increases the safety and security of jail operations.

On August 7, 2017, the Glendale Police Department's Custody Bureau requested proposals from seven qualified companies that perform jail security system services. Two companies submitted proposals, Birdi & Associates, Inc., located in Los Angeles, California and Argyle Security, located in Texas. The proposals were reviewed by an evaluation committee comprised of the City Jail, Facilities Management, Police Facility Services, and Information Technology. Each committee member evaluated the proposals based on the following established criteria:

1. Quality and completeness of proposal;
2. Experience with similar design/scope of work;
3. Design quality, third-party integration, software development history and features;
4. Post-installation repair, maintenance, warranty and training;
5. 24/7 emergency response for service capability; and
6. Fee/Rates.

The proposed upgrade of the security system included all cameras, control systems, and integration. All of these components are inclusive and part of one comprehensive jail security operating system. The total estimated cost of the project at that time ranged from \$1.2 to \$1.3 million dollars.

On December 12, 2017, City Council approved the Police Department's recommendation to award Birdi & Associates, Inc. the contract. Due to budgetary constraints at that time, the Department could only allocate \$449,700 to the project.

Based on that allocated amount, the Jail prioritized the replacement of the two most crucial failing components; the computer control system and the facility monitoring cameras with the understanding that additional funding would be needed to complete the entire project.

On March 26, 2019, Birdi Systems Inc. completed the replacement and upgrade (of the Jail's computer control system and facility monitoring cameras). The Jail's Security System is a critical component to ensure the safety and security of the jail operation. To complete the project, the replacement and integration of the following security and control systems are required to ensure reliable and safe operations: duress alarms, safety communications, jail door/intercom operating software, facility broadcasting, paging and audio monitoring of activity.

ANALYSIS

The Jail's Security System consists of three vital operational components that include:

1. The control of doors, lights, alarms and security sensors;
2. Security cameras, monitoring and recording; and
3. Security intercoms, overhead paging, audio surveillance, inmate and staff communication.

This action item involves the completion of a project that was fully vetted and reviewed by a proposal process in August 2017. Lack of funding during that time led to the prioritizing of more pressing items which prevented the full allocation to appropriately complete this project. That, coupled with the financial uncertainties of the COVID pandemic, is the reason we are now addressing an item that can no longer be delayed.

Dispensing with competitive bidding would allow Birdi Systems Inc. to complete the remaining scope of the project. Contracting with another vendor will void current warranties and disrupt current security and safety systems which could result in a greater cost.

All of the new components work together under the same control system software. The components will be covered under one warranty and maintenance agreement. The maximum cost of the agreement will increase from \$449,700 to \$1,013,518, which is less than the original estimated cost for the project in 2017.

STAKEHOLDERS/OUTREACH

N/A

FISCAL IMPACT

The Jail Security System amendment will not exceed \$600,000, which was approved as a part of the FY 2022-23 budget. The total cost of the project will not exceed

\$1,013,518. No new appropriation is being requested at this time. The City Council approved funding is outlined below:

Existing Appropriation:		
Amount	Account String	Funding Source
\$600,000	51000-1070-GPD-8510-P8029-T0000-F0000-0000-0000-	Measure S – Capital Outlay

ENVIRONMENTAL REVIEW (CEQA/NEPA)

This item is exempt from California Environmental Quality Act (CEQA) review as it will not have a direct physical change or reasonably foreseeable indirect physical change in the environment. (Cal. Public Resources Code §21065)

CAMPAIGN DISCLOSURE

In accordance with the City Campaign Finance Ordinance No. 5744, the following are the names and business addresses of the members of the board of directors, the chairperson, CEO, COO, CFO, Subcontractors and any person or entity with more than 10% interest in the company proposed for contract in this Agenda Item Report:

Officers of Birdi Systems Inc.:

Full Name	Title	Business Address	City	State	Zip
Moninder S. Birdi	President	723 E. Green Street	Pasadena	California	91101
Steve Krier	Vice President	723 E. Green Street	Pasadena	California	91101
Gary Wood	Vice President	723 E. Green Street	Pasadena	California	91101

Ownership Interest in more than 10% in Birdi & Associates Inc.:

Full Name	Title	Business Address	City	State	Zip
Moninder S. Birdi	President	723 E. Green Street	Pasadena	California	91101

ALTERNATIVES

Alternative 1: Approve the Police Department's request to authorize the execution of an amendment to the agreement between the City and Birdi Systems Inc. for the replacement of the existing failing Jail Security System. The upgrade will ensure that the Jail's security monitoring and control systems continue to operate in an effective and efficient manner.

Alternative 2: Not approve the Police Department's request. This alternative will result in compromising the safety and security of Jail operations thus increasing risks to staff and inmates. Additionally, this alternative could result in higher costs in the future.

Alternative 3: The City Council may consider any other alternative not proposed by staff.

ADMINISTRATIVE ACTION

Prepared by:

Juan D. Lopez, Jail Administrator

Approved by:

Roubik R. Golanian, P.E., City Manager

EXHIBITS/ATTACHMENTS

None.