



## **CITY OF GLENDALE, CALIFORNIA REPORT TO THE CITY COUNCIL**

### **AGENDA ITEM**

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Report: Amendment to the Agreement between the City and Axon Enterprise, Inc. to expand the scope to purchase unmanned aerial aircraft systems.

1. Motion authorizing the Interim City Manager, or his designee, to execute an amendment to the purchasing agreement between the City of Glendale and Axon Enterprise, Inc. to purchase unmanned aerial aircraft systems, software licenses, maintenance, hardware replacement, and related services in an amount up to \$50,000 over four years for a new maximum cost not to exceed \$1,750,000.

2. Resolution of appropriation

### **COUNCIL ACTION**

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**Item Type:** Action Item

**Approved for** December 15, 2020 **calendar**

### **ADMINISTRATIVE ACTION**

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**Submitted by:**

Carl Povilaitis, Police Chief

**Prepared by:**

Andrew Jenks, Police Lieutenant

Carmen Merino, General Counsel

**Reviewed by:**

Michele Flynn, Director of Finance

Michael J. Garcia, City Attorney

**Approved by:**

Roubik R. Golanian, P.E., Interim City Manager

## **RECOMMENDATION**

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It is recommended that the City Council approve a motion authorizing the Interim City Manager, or his designee, to execute an amendment to the agreement between the City of Glendale and Axon Enterprise, Inc. to purchase unmanned aerial aircraft systems, software licenses, maintenance, hardware replacement, and related services in an amount up to \$50,000 over four years for a new maximum cost not to exceed \$1,750,000. A resolution of appropriation is also attached.

## **BACKGROUND/ANALYSIS**

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An unmanned aerial system (UAS), often referred to as a drone, is an aircraft without a human pilot on board. A UAS is controlled remotely from the ground. Unmanned aerial systems may be used to provide an aerial observation platform to enhance the efficiency and safety of police operations. The ability to provide this aerial view can enhance officer safety without placing additional officers at risk while increasing public safety and aid in the apprehension of suspected criminals. Unmanned aerial systems may be used to provide aerial imaging to police personnel to further a legitimate law enforcement operation. The uses of a UAS include, but are not limited to scene documentation, area searches for people and/or evidence, disaster response, tactical operations, and critical incident management.

In April 2019, the City Council approved a five (5) year contract with Axon Enterprises, Inc. (Axon) in an amount not to exceed \$1,700,000 for in-car video and expansion to a combination in-car video and Body Worn Camera (BWC) program. Axon provides a comprehensive solution that integrates all video evidence and also integrates the information from TASER Electrical Discharge weapons. All video evidence collected by Axon products is stored on Axon's Evidence.com storage system. The Los Angeles County District Attorney's office accepts electronically transmitted video evidence submitted through Evidence.com, which reduces work hours in providing video evidence in criminal cases. Over 330 Los Angeles County Deputy District Attorneys are trained in the use of Axon's Evidence.com software and are satisfied with its performance. There are no plans to train Deputy District Attorneys on any other evidence sharing system.

Axon Air, a division of Axon Enterprise, Inc. provides unmanned aerial aircraft systems that are built for law enforcement. These systems include automated tracking of pilot, aircraft, and flight logs, as well as live streaming and situational awareness. The use of Axon Air unmanned aerial systems will allow for integration with the Police Department's other Axon camera systems. All video evidence recorded will upload to Axon's Evidence.com and can easily be transmitted for discovery purposes. Axon Air is the only unmanned aerial system compatible with Evidence.com. The integration of video storage from in-car cameras, unmanned aerial systems, and Body Worn Cameras (which will be implemented in the near future), provides for a more time efficient and cost effective solution to data storage.

Axon Air's unmanned aerial system includes three (3) Mavic 2 Fly More Kits, associated iPads, Evidence.com licenses, Federal Aviation Administration Part 107 certification training, maintenance, hardware replacement, and related services for an amount not to

exceed \$50,000 over four years. Therefore, the Police Department requests to amend the purchase agreement in the amount of \$50,000 over four years for a new maximum amount not to exceed \$1,750,000.

Although other vendors provide unmanned aerial systems, Axon Air's pricing is more cost effective. In addition, the Axon Air unmanned aerial system will integrate with the Police Department's current video system.

### **FISCAL IMPACT**

Upon Council's approval, funding in the amount of \$50,000 for the unmanned aerial system (USA) will be appropriated from Asset Forfeiture's Public Safety account 24211-2600-GPD-0000-P0000-T0000-F0000-0000-0000 and expensed in the equipment and furniture account 45150-2600-GPD-0020-P0000-T0000-F0000-0000-0000-G65008.

Future years funding for the on-going licensing cost will be requested during the annual budget process.

### **ALTERNATIVES**

Alternative 1: The City Council may authorize the Interim City Manager, or his designee, to execute an amendment to the agreement between the City of Glendale and Axon Enterprise, Inc. to purchase unmanned aerial aircraft systems, related licensing, maintenance, and training in an amount up to \$50,000 for a new maximum cost not to exceed \$1,750,000.

Alternative 2: The City Council may choose not to amend the contract as requested.

Alternative 3: The City Council may consider any other alternative not proposed by staff.

### **CAMPAIGN DISCLOSURE**

In accordance with the City Campaign Finance Ordinance No. 5744, the following are the names and business addresses of the members of the board of directors, the chairperson, CEO, COO, CFO, Subcontractors and any person or entity with more than 10% interest in the company proposed for contract in this Agenda Item Report:

Officers of Axon:

Full Name	Title	Business Address	City	State	Zip
Michael Garnreiter	Chairperson	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225
Patrick Smith	CEO/President	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225

Luke Larson	Chief Operating Officer	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225
Jwad Ashan	Chief Financial Officer	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225
Dr. Matthew R. McBraady	Board of Directors	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225
Dr. Richard Carmona	Board of Directors	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225
Mark Kroll, Ph.D	Board of Directors	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225
Hadi Partovi	Board of Directors	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225
Bret Taylor	Board of Directors	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225
Patrick Smith	Board of Directors	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225
Julie Cullivan	Board of Directors	17800 N 85 <sup>th</sup> St	Scottsdale	Arizona	85225

Ownership Interest in more than 10% in Axon:

Full Name	Title	Business Address	City	State	Zip
Blackhaw, Inc		55 East 2 <sup>nd</sup> . Street	New York	New York	10022
The Vanguard Group, Inc.		100 Vanguard Boulevard	Malvern	Pennsylvania	19355

Abdiel Capital Advisors, LP		41 Park Ave Suite 930	New York	New York	10022
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# EXHIBITS

None