



## CITY OF GLENDALE, CALIFORNIA REPORT TO THE CITY COUNCIL

### AGENDA ITEM

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Report: Purchase of Bus Lifts for the Beeline Maintenance Facility Revised

1. Resolution to dispense with competitive bidding and authorize the Purchasing Administrator, or his designee, to execute a purchase order with Southwest Lift and Equipment, Inc., in the amount of \$210,067.78 plus a 10% contingency (\$21,007.00) for the purchase and installation of a set of four mobile bus lifts and one SKYLIFT hydraulic lift for the new Beeline Maintenance Facility.

### COUNCIL ACTION

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**Item Type:** Action Item

**Approved for** March 24, 2020 **calendar**

### ADMINISTRATIVE ACTION

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**Submitted by:**

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**Prepared by:**

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**Reviewed by:**

Michele Flynn, Director of Finance

Roubik R. Golanian, P.E., Assistant City Manager

Michael J. Garcia, City Attorney

**Approved by:**

Yasmin K. Beers, City Manager

## RECOMMENDATION

Staff respectfully recommends that City Council approve a Resolution to dispense with competitive bidding and authorize the Purchasing Administrator, or his designee, to execute a purchase order with Southwest Lift and Equipment, Inc., in the amount of \$210,067.78 plus a 10% contingency (\$21,007.00) for the purchase and installation of a set of four mobile bus lifts and one SKYLIFT hydraulic lift for the new Beeline Maintenance Facility.

## BACKGROUND/ANALYSIS

On December 10, 2019, the City Council approved a Resolution awarding the purchase and installation of a set of four mobile bus lifts and one SKYLIFT hydraulic lift for the new Beeline Maintenance Facility to Stertil-Koni USA. The Furniture, Fixtures, and Equipment (FFE) consultant supporting the Beeline project inadvertently recommended Stertil-Koni USA as the awardee for the procurement and installation of the lifts instead of the local distributor (Southwest Lift and Equipment, Inc.), believing that Southwest Lift and Equipment, Inc., was a subsidiary company to Stertil-Koni USA. While Stertil-Koni USA is the manufacturer of the lift equipment, they are not the local distributor and installer of the equipment and therefore they are unable to accept the Purchase Order. The correct and requested Purchase Order is with Southwest Lift and Equipment, Inc. which is the designated local distributor and installer for Stertil-Koni USA lifts.

Southwest Lift and Equipment, Inc. Pricing Breakdown		
Manufacturer Item Description	Cost Item	Price
Stertil-Koni USA Sky 200-12, 62,400lbs Platform Lift, 40' Length.	Unit Price	\$123,383.02
	Subtotal	\$123,383.02
	10.25% tax	\$12,646.76
	Ship/Handle	\$7,800.00
	Payment/Performance Bond	\$3,847.00
	Service Call	\$0.00
	Install Labor	\$9,200.00
	<b>Total</b>	<b>\$156,876.78</b>
Stertil-Koni USA set of (4) 74,000LBS capacity, mobile lifts	Unit Price	\$45,570.07
	Subtotal	\$45,570.07
	10.25% tax	\$4,670.93
	Ship/Handle	\$2,200.00
	Service Call	\$750.00
	Install Labor	\$0.00
	<b>Total</b>	<b>\$53,191.00</b>
<b>TOTAL COST</b>		<b>\$210,067.78</b>

**FISCAL IMPACT**

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The cost to purchase the platform lift and one set of portable lifts including contingency is \$231,074.78. This purchase is budgeted in the Measure M Subregional Fund for Transit Capital for use on the Beeline Maintenance Facility project. The funds are in project account 52100-2230-PWD-0020-PWD00216AG - Construction, Measure M Subregional Fund, Public Works Department, Projects.

**ALTERNATIVES**

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Alternative 1: The Council may approve the Resolution dispensing with competitive bidding and authorize the Purchasing Administrator to issue a purchase order for the procurement of the designated lifts to Southwest Lift and Equipment, Inc.

Alternative 2: The City Council may consider any other alternative not proposed by staff.

**CAMPAIGN DISCLOSURE**

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Not Applicable.

**EXHIBITS**

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None.